

Creating connections and forging partnerships

**NEW SUPPLIERS
ONBOARDING
OPEN WINDOW**



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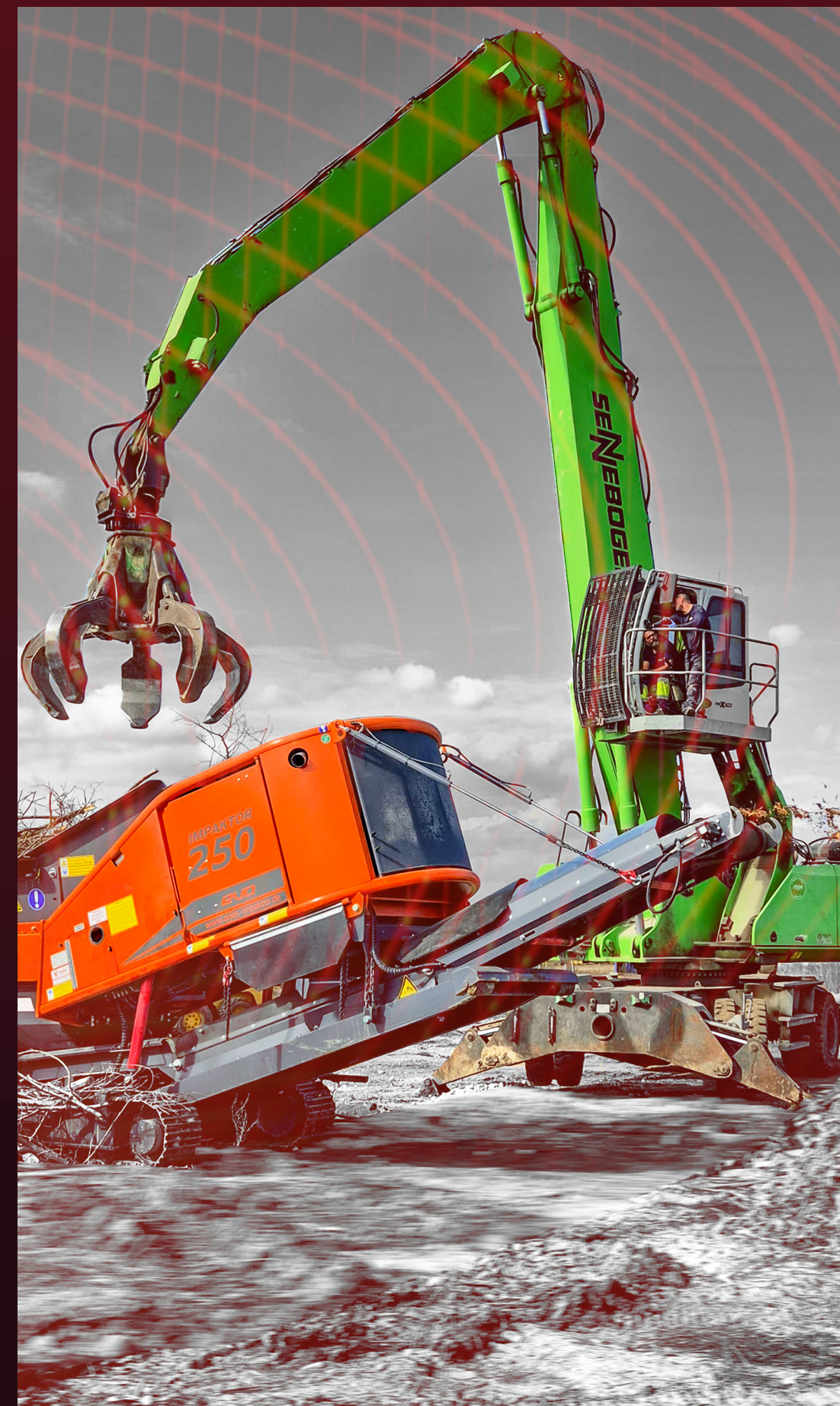
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■ MYCSA

Our mission is to provide high-quality solutions in the industrial machinery sector that exceed our customers' expectations. We strive to be pioneers in innovation and excellence, ensuring that our products and services not only meet but delight our users. Our commitment extends to creating a positive impact on both the community and the environment.



■ ■ TRACK RECORD

1977

Foundation of MYCSA

1983

The sale of ZEPRO is now being conducted

1996

MYCSA is the number one crane sales provider

2003

Our product range is being expanded to include Sennebogen

2013

Biomass plant inauguration

2016

The MYCSA GROUP is born

2023

The acquisition of HIAB Spain is complete

2024

Expansion phase started

2025

The expansion process is to be consolidated

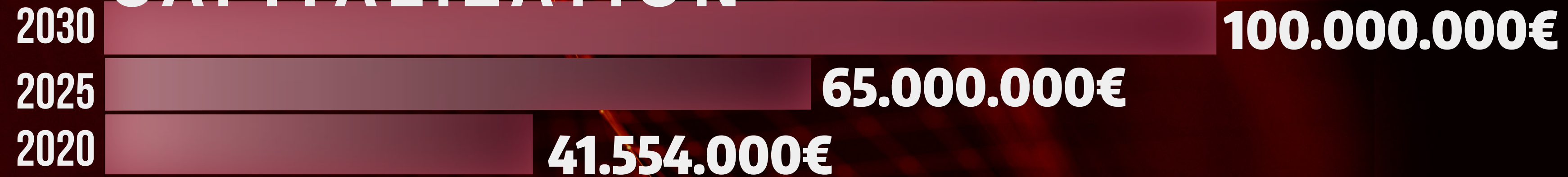
2027

50th anniversary

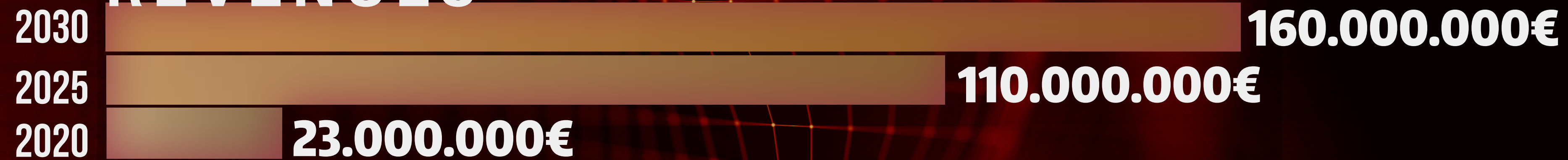


■ ■ ■ KEY METRICS

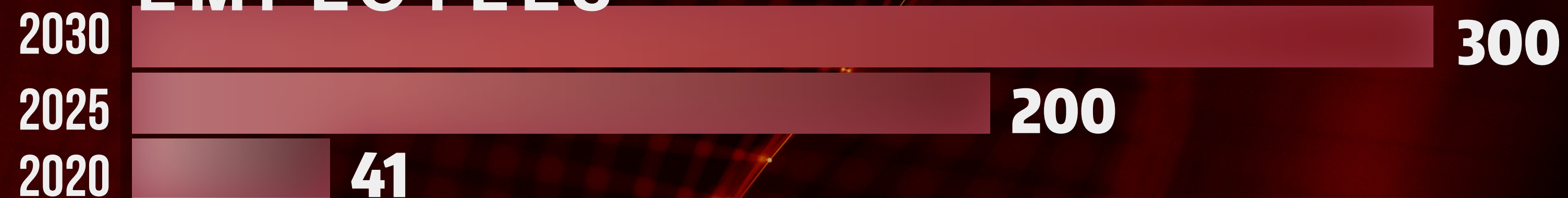
CAPITALIZATION



REVENUES



EMPLOYEES



■ IV GROUP AIM

At MYCSA, our purpose is clear: to lead by being number 1 or number 2 in our sectors. We are committed to a sustainable growth model based on close collaboration between our purchasing teams and our suppliers. We believe the best opportunities arise from strong, aligned relationships that go beyond simple transactions.

Strategic Partnerships with a Long-Term Vision

We aim to build lasting alliances based on mutual trust and commitment. We value suppliers who share knowledge, understand the specific needs of our market, and actively contribute to the continuous improvement of products, processes, and service.

Sustainable Growth Through Collaboration

An aligned relationship between buyer and supplier allows us to move forward with agility, introduce innovations quickly, and optimize costs without compromising quality. It also enables a more effective response to changing market conditions and opens the door to new business opportunities that benefit both parties.

V OPEN LINES

ENVIRONMENTAL INDUSTRY

With technologies that contribute to sustainability, energy efficiency, and the reduction of environmental impact in our operations.

WASTE TREATMENT TECHNOLOGIES

We are looking for machinery and components for shredding, screening, handling, and recovery of solid materials, with a special focus on industrial, forestry, and urban waste.

HYDRAULIC COMPONENTS AND SYSTEMS

Both in components and complete systems for mobile machinery.

CRANES & ACCESORIES

That add value to our lifting and handling solutions.

VI CRITERIA

Product
quality

Proven track
record and
Financial

Product
range

Operational
structure and
Commercial
and Aftersales
support

Market
Position

Costs and
Pricing

Integration
Capability

VALUE PROPOSITION

1. Operational structure in Portugal and Spain

We are in a position that is strategically aligned with market trends, boasting a robust commercial and technical infrastructure throughout the Iberian Peninsula.

2. Opportunities for Long-Term Growth

We are part of a growing sector and have the capacity to expand.

3. Economic reability

We are an established and reliable partner, with a strong financial foundation and a long-term vision.

4. Enchanced Visibility and Credibility

Our company has accumulated decades of experience, which has firmly established us as a trusted leader in our sectors.

VI ■■ VALUE PROPOSITION

5. Manpower

We have a dedicated team and technical resources available to provide assistance.

6. Longstanding Industry Expertise

Our technical and commercial proficiency plays a pivotal role in successfully introducing and positioning products.

7. Direct Acces to Qualified Buyers

We possess the network, market knowledge and proximity that your solutions require to achieve greater success.

A BETTER FUTURE ISN'T A DREAM

**IT IS WHAT WE ARE
BUILDING TODAY.**

MYCSA

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